Journal of Brand Management (2022) 29:435–453
https://doi.org/10.1057/s41262-022-00283-9

ORIGINAL ARTICLE

Strategic trademark management: a systematic literature review and prospects for future research

Yougen Cao[1] Shengce Ren[1] Mei Du[1]

Revised: 10 June 2022 / Accepted: 8 July 2022 / Published online: 30 July 2022
© The Author(s), under exclusive licence to Springer Nature Limited 2022

Abstract

A e e e

Methodology

Sample selection

Table 1

		502	60	231	49
		22	6	0	0
		12	3	0	0
		19	0	4	0
		11	0	3	0
		4	1	0	0
		19	1	0	0
		7	1	1	1
		43	2	9	2
		4		35	71

Descriptive analysis

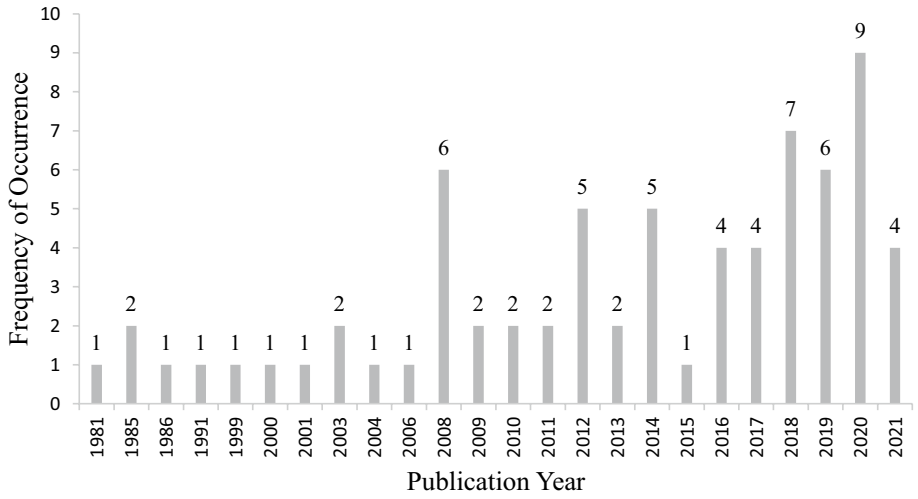

Fig. 1 *Note*:

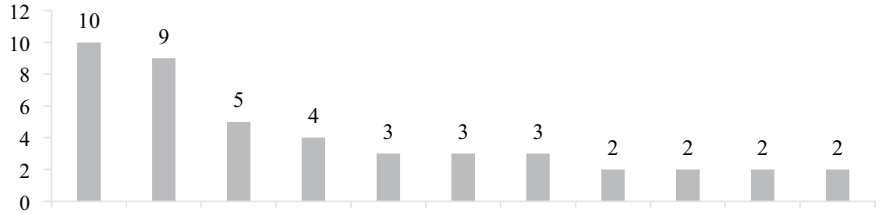

Fig. 2

e c cc c e , . – , c e e c e e e e e e e e e e e e e e e : 1981 2001, 2001 2011, 2011 2021 (– . 1). A e e e c e e e e e 1980 , e e e - e e e , e e c e e e (e e e e 9.1% c e). e e , e e e e c e e , e c e 6 c e 2008. , 18 c e e e e e e e e , cc 22.5% e e e e e e 2001 2011, c c e e e c e e e e e e c e . – , e 10 e , c e e e : e e c e e 9 c e 2020, e , , cc e 66.2% e c e e e - e e e e . e e c e , 37 ee - e e e e e c e e e e e e , 11 - e e e e e 63.4% e e e e c e (– . 2). e e c c , e e c c e e e e e e c (14.1%; =10). e e c (12.7%; =9), c e - e 2020 e c e e e e e , e e e e - , e e e e (7%; =5), e e c e e (5.6%; =4), e

Table 2 A (e c) e e

A	e
c , .	7
C , C	6
, .	5
– e ,	4
, .; e ,	3
C e , .; e , A. .; – , A.; , C.; e e , . A.; , .; .; e , .; ,	2

e e c e c e e e e c , c e e e e c , C , – e e e e e e e e c e e e e e e e e

(2012)

Trademark activity domains

(2012).

Rights acquisition and maintenance

1988). 2018).

Licensing

1985). 2015). 2020). 1986; 1995).

Litigation

2018). 2012).

Trademark strategy

4.1),

Table 3

Strategy				

Proprietary strategy

Offensive strategy

Defensive strategy

Leveraging strategy

Table 4

Strategic management		

e e c e c e e e ee e e (, e ,)

c e . 2014 , 2014 ; C C cc e . 2008; e cc e . 2020 e e . 2018; 2020; c e 1988; e e . 2020 2013; ee ee 2017; e 2006; e c 2011; e 2008; , 2021

e e e e , e . 2019; c e . 2014 , e 2019; e cc e . 2020; e e , e e 2014 ; C 2020; C e . 1985; e e e 2019 2018; e c e . 2019; e e . 2014, 2019; c 2012; e 2017; ee ee 2017; e c e ., 2004; , 2009; e c 2011; c c c 2009

c e e e ee c e . 2014 ; e e . 2020 2019; e . 2021; c e . 1994; e 2009; 1992

C e e e e e e c e A e . 2008; e e . e c 2012 2014, 2019; 2006; e e 2020; e e . 1994; e c 2011; 2020; e . 2016

e e c ce e e e e . 2014; , 2009 2020

e e e c e e - e , e e , e e e e (– e . 2018). e e e e e e e e e e e c e . c , e e e e c e c e e e e , ce e e e e e , e e e (c c c dee - 2016).

Strategic trademark management

e c e e e e e e . e e e e e - e e e e - e e c e c e e c e e e e e e e e . e c c e c e e e , e c - , e e , e e e ee e , e c e e e e e , e e e - c ce e e e . e 4 e e e e e e e ee e e e c .

Signal and information disclosure

A e e e e , e e , c e e e e c e e , c c e c e e e e c (C e . 2020). c e , e e e e e e e e ce e c e ce . A ce e e e e e - e e e e , e e - e c e c e e e - e c e e ce , ce , e e e (c c c dee 2016). e e , c e e c e . e c e ce c e e c c c e (c e 1988; e - cc e . 2020), e e e e e e e e e e e e e (e c 2011; e e . 2013). c c e e e e e e e e , e e e e , c e e - e e e e e e e c (e 2006; c e . 2014). e e e c e e e e e , e e e ee ce (C cc e . 2008) e e e e e e e e e .

Trademark as an indicator of brand, innovation, and market strategy

Relationship management between trademarks

1992).

(2021).

(2019).

Complementary use of trademarks and other IP rights

(2016; 2020).

(2011; 2014, 2019).

(2004).

(2020).

2006).

(2008)

(2008).

Trademark life-cycle management

(2009).

(2014)

(2014).

(2020)

Antecedents and outcomes of trademark strategy and management

Antecedents to trademark strategy and management

Macrolevel factors

Meso-level factors

Microlevel factors

Performance of trademark strategy and management

Increase the enterprise's chances of survival

Enhance the market value of the enterprise

Enhancing enterprise profitability

Increase enterprise productivity

Future research opportunities

[2] Acc

From the trademark activity domains

From the trademark strategy

From strategic trademark management

From the enterprise performance of trademark management

Conclusion

Acknowledgements C C (#22120210242) C (#72071129).

Declarations

Conflict of interest

References

A , .A. 1997. : . *California Management Review* 50 (1): 8 24.

A , ., , A. . 2016. ? *Knowledge Management Research & Practice* 14 (1): 96 105.

A , ., , . 2008. . *Research Policy* 37 (9): 1530 1547.

A . (2009). , 6 A , :// / c/ ? =10.1.1.561.3127& = 1& = , 26 2020.

, A., . . , . 2019. : . *Research Policy* 48 (1): 11 21.

, . 2019. , , . *Research Policy* 48 (9): 103709.

, ., . . 2001. : . *Creativity and Innovation Management* 10 (1): 26 39.

, ., , , . 2006. : . *Research Policy* 35 (5): 655 672.

, . ., , . . 2014 . . *Journal of Business Venturing* 29 (4): 525 542.

, . ., C. , A. , . 2015. ? . *Research Policy* 44 (10): 1915 1930.

, . ., C. , . 2014 . : C . *Journal of Brand Management* 21 (2): 150 170.

, . ., . , . 2015. : *Journal of the Academy of Marketing Science* 43 (5): 548 557.

, ., C. . 2020. - . *Organizational Research Methods, in press.* :// . /10.1177/1094428120943288.

- , ., . , . . 2012. : A . *Technovation* 32 (9 10): 502 512.

, C. 2018. : . *Research Policy* 47 (3): 606 616.

, C. 2020. A : . *Strategic Organization* 18 (3): 472 484.

, C., . . 2018. , , . *Journal of Service Research* 21 (3): 353 364.

, C., . . 2022. : . *Regional Studies* 56 (2): 177 189.

, C., . , . . – . 2020. ? - , . *Industry and Innovation* 27 (1 2): 1 10.

, ., . 1998. , : A . *International Journal of Innovation Management* 2 (4): 455 468.

, . 1986. . *Journal of Marketing* 50 (1): 61 74.

, . 1991. . *Journal of Marketing* 55 (3): 46 59.

, . ., , , . (2000) : A ( ). 8 , :// . / 7552, 8 2022.

, ., , . 2008. : A . *International Journal of Research in Marketing* 25 (2): 129 137.

, . 1997. : . *Canadian Journal of Anaesthesia* 44 (4): 350 353.

, . 2009. . *Journal of Management* 35 (6): 1304 1311.

, ., , , . A , . 2020. - , , . *Technological Forecasting and Social Change* 161 (12): 120329.

, . . 2020. A : . *Commercial Research* 62 (5): 1 9 **(in Chinese)**.

, ., . , A. , .C. . 2019. : , . *International Business Review* 28 (2): 238 251.

, C.A. ., A. , A.A. . 2020. : A ? *Industry and Innovation* 27 (1 2): 184 203.

, , 2012. : . *Small Business Economics* 39 (2): 437 452.

, , . . 1984. . *Administrative Science Quarterly* 29 (1): 52 73.

. . 2013. . *Journal of Banking & Finance* 37 (12): 5176–5185.

. . 2014. . *Journal of Banking & Finance* 49 (12): 506–514.

. . 2016. . *Journal of Banking & Finance* 72 (11): 70–80.

. . 1988. . *Trademark Rep* 78 (4): 523.

C. 2006. . *Research Policy* 35 (9): 1423–1440.

. . 2018. . *Journal of Marketing* 82 (5): 45–65.

. . 2013. . *Management Review* 25 (6): 154–160 **(in Chinese)**.

. 2006. . *Journal of Southeast University (Philosophy and Social Science)* 7 (5): 17–22. https://doi.org/10.3969/j.issn.1671-511X.2006.05.004.

. . 2020. . *Industry and Innovation* 27 (1–2): 25–51.

. . 2018. . *International Journal of Industrial Organization* 59 (7): 340–371.

. . 2019. . *Research Policy* 48 (6): 1340–1353.

. . 2014. . *Industry and Innovation* 21 (4): 310–331.

. . 2009. . *Management Science* 55 (2): 181–191.

. . 2015. . *The Journal of World Intellectual Property* 18 (5): 217–244.

. . 1996. . *Business Management Journal* 17 (4): 44–46 **(in Chinese)**.

. . 2021. *Patent management: Protecting intellectual property and innovation*.

. . 2021. . *Business Horizons* 64 (5): 575–585.

. . 2016. . *Journal of Business & Industrial Marketing* 31 (2): 193–204.

. . 2012. . *The Service Industries Journal* 32 (13): 2167–2184.

. . (2006). .

. . 2018. . *Journal of Economics & Management Strategy* 27 (3): 403–432.

. . 2005. . *International Journal of the Economics of Business* 12 (3): 307–328.

. . 2007. . *Oxford Review of Economic Policy* 23 (4): 541–567.

. . 2012. . *Australian Economic Review* 45 (1): 50–76.

. . 2007. . *Research Policy* 36 (3): 387–398.

. . (2021). .

. . 2022. . *Regional Studies* 56 (2): 276–289.

. . 2008. . *Australian Economic Papers* 47 (2): 129–140.

. . 2012. . *International Marketing Review* 29 (2): 134–150.

. . 2009. . *The People's Judicature* 53 (17): 55–60 **(in Chinese)**.

. . 2009. . *Journal of Marketing* 73 (6): 154–166.

. . 1987. . *The Journal of Law and Economics* 30 (2): 265–309.

. . 1988. . *Southern Economic Journal* 54 (3): 643–655.

. . 2001. . *The Journal of Law and Economics* 44 (2): 573–603.

. . 2017. . *Technological Forecasting and Social Change* 119 (6): 170–183.

. . 2016. . *European Journal of Marketing* 50 (3/4): 509–529.

. . 2017. . *Journal of Business Research* 70 (1): 92–100.

. . 2000. . *Commercial Research* 43 (8): 112–114. https://doi.org/10.3969/j.issn.1001-148X.2000.08.050.

. . 2020. . *Journal of Brand Management* 27 (1): 48–76.

. . 2017. . *Economy and Management* 31 (1): 58–64. https://doi.org/10.3969/j.issn.1003-3890.2017.01.011.

. 2020. A ? . *Industry and Innovation* 27 (1–2): 52–79.

. (2003) A 1990. 1 c , :// / / 2003 08. , c 9 2022.

., . C , . C , A. , . . . 2020. . *Industry and Innovation* 27 (1–2): 155–183.

., ., ., . (2011) : c- ., c , .) - c . , . 95–116.

., . , A. . 2014. : C . *Journal of Business Research* 67 (4): 478–485.

., . . , . . 2004. c . *Research Policy* 33 (9): 1385–1404.

., .A., C. . , . 1985. - . *Journal of Product Innovation Management* 2 (3): 196–204.

., ., . , . 2015. - . *Management Science* 61 (11): 2662–2684.

, . (2009). c , 8 A , :// .c- , c 26 2020.

, . 2015. : A c- . *Journal of Product & Brand Management* 24 (5): 518–536.

., ., A. . 2018. c- : - . *Marketing Letters* 29 (3): 307–318.

, . (2018). , 26 , :// . c / 3/ c ? c =3296064, c 26 2020.

, . 2020. c : - c c - . *Research Policy* 49 (4): 103929.

., Q.C. , . 2021. C c : C . *Journal of Product Innovation Management* 38 (9): 1–26.

., ., . 2013. - : c . *Journal of Brand Management* 20 (9): 762–778.

, A. . 2009. : , c . *Research Policy* 38 (6): 994–1005.

., .C., . A , . , . c c . 2021. c : A - . *Economic Modelling* 97 (4): 196–209.

., A. . 2015. c - : A . *International Journal of Management Reviews* 17 (1): 69–100.

, . 2016. A c : c . *International Journal of Management Reviews* 18 (3): 333–350.

, A ., . , . 2021. - : ? *Journal of Product & Brand Management* 30 (5): 754–767. :// . /10.1108/ -07-2019-2476.

. 2001. c : - . *Research Policy* 30 (3): 425–442.

., , . 2021. A - : . *Management Decision* 59 (13): 73–98. :// . /10.1108/ -05-2020-0545.

, ., . 2006. A : c . *Industrial and Corporate Change* 15 (6): 937–963.

, ., .Q. , . . 2011. c : - c - . *American Sociological Review* 76 (3): 365–385.

, ., . . 1994. : c . *Journal of Marketing Research* 31 (2): 243–262.

, . 2004. c . *MIT Sloan Management Review* 45 (3): 35–40.

, A. C., , . (2021) c : A c . 20150613 , (3). :// 3 c / -3/ - - - - c - - c - - - - - c - .

, .C., . . , . . 2022. c : c . *Scientometrics* 127 (1): 481–508.

, . ., . , . 2008. 11 : A . *Academy of Management Annals* 2 (1): 475–515.

., C . 2018. : c . *Business History* 60 (8): 1103–1124.

, . 2009. c : C , , . *Trademark Rep* 99 (5): 1257–1298.

, ., . c . 2011. & , , . *Research Policy* 40 (7): 969–985.

c c ., C. . 2016. c c . *Economics of Innovation and New Technology* 25 (4): 358–390.

c , ., . c . 2009. c - . *Research Evaluation* 18 (4): 323–335.

, ., C. C , . , A. . 2018. c . *Technovation* 72–73 (4–5): 34–45. :// . /10.1016/ c .2018. 02.001.

, . 2006. : c-

. 2019. : A . *Journal of Brand Strategy* 8 (3): 207 217.

. 2019. : A . *Journal of Business Research* 104 (11): 333 339.

, A. 2016. : A . *Journal of Business Research* 69 (7): 2401 2408.

. 2021. ? . *Administrative Science Quarterly* 66 (1): 177 219.

. 1995. , . *Intellectual Property* 9 (5): 29 31 **(in Chinese)**.

. 1986. : - , , . *Research Policy* 15 (6): 285 305.

. 2020. : . *Industry and Innovation* 27 (1 2): 80 104.

. 2016. - . *Research Policy* 45 (3): 707 723.

(2009). ? , 6 A , ://=1443425, 26 2020.

. 2005. - . *Research Policy* 34 (10): 1591 1607.

. 2014. : . *International Journal of Management Reviews* 16 (1): 24 61.

. 1998. . *Commercial Research* 41 (7): 3 5 **(in Chinese)**.

. 2007. . *Enterprise Economy* 27 (5): 83 85 **(in Chinese)**.

. 2021. : A - . *Consumer Economics* 37 (5): 145 155 **(in Chinese)**.

. 2016. , , . *Technovation* 47 (1): 14 22.

. 2021. ? *Studies in Science of Science* 39 (8): 1498 1503 **(in Chinese)**.

Publisher's Note ( ); ( );

Yougen Cao . A .

Shengce Ren . A. A . A .

Mei Du . A. .